

Don't Miss the Business Spotlight at the Tech Park Incubator

Let's show them what we're about! Show your product simply by opening your doors! The CBICC will be holding a business spotlight as a **Business After Hours** session **Thursday April 29** throughout the building. Area businesses will have exhibit tables in the hallways and in several rooms. There will be caterers offering food and beverages.

Don't miss this great opportunity to showcase the wide-ranging technologies you are developing. **Open your doors to visitors from 5:30 to 7:30, April 29.** A *table-top display or storyboard* could present key features or interesting aspects of your product or service. Contact Connie Corl with any questions ccorl@cbicc.org

Please Help with Energy Conservation



Our energy bill totaled more than **\$10,000** for the month of January! We hope to diminish this staggering number over the next few months. You may have noticed that we cut back on the lighting in the common areas of the Technology Center.

Please help trim our energy costs!

Please turn off your suite lights, idle lab equipment, and computers, during non-working hours whenever possible.

Working to keep energy costs down ensures that we can offer our incubation companies amenities and benefits in other areas. We welcome suggestions for other measures. Your cooperation is greatly appreciated. Contact Angela Lombardo with any questions or suggestions alombardo@cbicc.org

Video Teleconferencing Facilities for You

There are two meeting rooms in the Technology Park building that are equipped for **video teleconferencing** and are available to incubator tenants, whether you work at Tech Park or at Zetachron.

Contact Phil or Mary for details or for assistance scheduling a session. ppark@cbicc.org or mresides@cbicc.org



Second-Stage Space

As every lease states on the first page, space at the business incubator is intended to be a temporary arrangement. However, we also appreciate the difficulty that some still-fragile companies encounter when looking for an alternative after graduation. Possibilities can be particularly limited for those firms who need specialized lab space.

The IDC web site includes a growing **list of options** <http://www.centrecountyidc.org/BuildingSites/tabid/116/Default.aspx> and we are working with private developers to identify even more choices. ppark@cbicc.org or mresides@cbicc.org



Networking Session: Intellectual Property

You asked. We listened!

2010 networking opportunities start

Tuesday, March 9 at 4:00 p.m.

- 20-min. presentation on intellectual property issues
 - Q&A
 - Speaker: **Ron Huss**, Associate VP and Director of the Intellectual Property Office.
 - CBICC Board Room at the Tech Center
- Bodacious quantities of beer, wine and unhealthy snacks will be available in an attempt to draw a crowd.

New Lease Terms

Many of you have seen the new Tech Center lease format instituted last fall. Others will be receiving it as the renewal comes due. Perhaps the most substantive changes involve the security deposit. We are updating every tenant's required deposit to the equivalent of one month's rent. For some, this will mean additional funds are required. Further, we will now be re-coring every room lock when a space is vacated. This will cost approximately \$50 per lock. It will primarily benefit future tenants, but we have to start somewhere. Please contact Mary or Phil with any questions. ppark@cbicc.org or mresides@cbicc.org

